

CTP vs. CCNT

The Convergence Technologies Professional (CTP) industry-standard convergence technology certification program was originally developed by Certification Partners with the Telecommunications Industry Association (TIA) to enhance the convergence technologies business environment by promoting the use of skills and knowledge standards in the industry and the workplace.



Convergence Technologies Professional

Certified in Convergent Network Technologies

	Convergence Technologies Professional	Certified in Convergent Network Technologies
Credential	Certification Partners Technical Certification	Certification Partners Credential Certificate
Exam	High-stakes proctored exam	Low-stakes online exam
Program Description	Validates that an individual has the core knowledge and skills required by equipment manufacturers, their channel partners, and end-users to sell and service convergence technologies.	Validates that an individual has the core knowledge required to sell and support convergence services.
Competencies	<ul style="list-style-type: none"> • Industry Standards and Protocols • Infrastructure • IP Protocols • Telephony Concepts and Fundamentals • Voice-Over Convergence • Topology Convergence • Troubleshooting 	<ul style="list-style-type: none"> • Basic Telecommunications • Basic Data Communications • Computer-Telephone Integration (CTI) Essentials • Local Area Networks (LANs) • Broadband Technologies • Voice over IP (VoIP) Essentials
Exam Length	65 questions (one exam)	450+ questions (six exams)
Exam Preparation	Official CTP preparatory materials focus on instructor-led environments to facilitate the hands-on skills development required as part of the certification. Web-based assessments and other Web resources are available to supplement and reinforce the learning experience.	Official CCNT preparatory materials focus on self-paced online learning to facilitate the broad distribution of CCNT knowledge across large organizations. Where appropriate, Instructor-led materials are available to support a facilitated environment.
Job Roles	<ul style="list-style-type: none"> • Channel Partner Sales • Professionals and Technical Reps • Enterprise IT Professionals in Voice and Data Support Applications • Implementation and Application Sales Professionals and Engineers 	<ul style="list-style-type: none"> • Technology Sales • Technical / Customer Support • Support Engineer • Network Administrator • Network Engineer • Product / Marketing Manager
More Info	www.CTPcertified.com	www.CTPcertified.com/ccnt www.CCNTonline.com